

SALON SPOTLIGHT COMMITMENT LETTER

Welcome to the Spotlight Program sponsored by Salon Innovations. We understand that this is a financial commitment on your part. Every department at Salon Innovations is here to support your decision to increase stylist product knowledge and retail sales along with building customer satisfaction and loyalty to the Great Clips professional brands. The items included in the Launch Kit along with the monthly mailings will help your stylists introduce quality professional products to your customers at a 20% discount. The Testers, Mirror Clings, Display, Shelf Talker and Buttons are sure to be conversation starters.

By enrolling you:

- Agree to accept automatic shipment of the 12 products and their support materials each month.
- Acknowledge that you will be invoiced monthly for the Spotlight Product.
- Acknowledge that returns of *unsold* products from the Spotlight Program will not be accepted.
- Acknowledge that Salon Innovations reserves the right to substitute products based on availability.
- Acknowledge that your enrollment will be automatically renewed every 3 month cycle, unless you opt out with a written (email) notification.

To begin this program, your enrollment is due by the 15th of the month prior to your Spotlight launch. Your organization has the ability to enroll at anytime after, however due to product planning and production timelines at Salon Innovations, we may not be able to guarantee product availability immediately. To enroll please sign below and mail or fax to Salon Innovations.

List **Salon #s** You Wish to Enroll in the Spotlight Program:

Name: _____ Organization: _____

Phone: _____ Email: _____

Signature: _____ Date: _____

Fax to: Marketing @ 763.512.5233 ▪ Mail to: Marketing @ 4700 Quebec Ave N, New Hope, MN 55428

SALON INNOVATIONS INC.